

PWN MILAN MENTORING PROGRAM

2017 Mentors' Profiles

Milan – March 31, 2017



PWN | MILAN
PROFESSIONAL WOMEN'S NETWORK

INTRODUCTION

In the following pages, PWN Milan shares 2017 Mentors' profiles (in alphabetical order).

*Filling in the **Application Form before April 14th** – all mentees can specify the top 5 mentors they would like to meet during the Speed Dating event (April 27th 2017).*

We will do our best to meet Mentees' preferences, but please be aware that we CAN NOT GUARANTEE that all applicants will be selected for Speed Dating.

Please expect a feedback from us before the Speed Dating event.

MENTORS' PROFILE

2017 PWN MENTORING PROGRAM

Dayner AZZELLINO- *Action Europe, Business Director*

Dr. Dayner Azzellino has worked and studied in Europe, US and the Caribbean. She holds a Doctorate of Business Administration (DBA) from Walden University (USA) and an MBA from University of Liverpool (UK). She has managed multi-national marketing portfolios with brand building campaigns spanning 21 countries and she is an experienced marketing strategist who seeks always to collaborate on truly sustainable, fitting solutions for marketing challenges. Dayner is the published author of three books on Sustainable Business Strategy; Brand Elements influencing Female Consumers; and Corporate Social Responsibility. She has served as a mentor in PWN Milan, Barcelona, Warsaw and Copenhagen associations. She feels she has been able to fulfill her professional and personal dreams with the help of others, so she is constantly seeking to share her experiences and help other women reach their goals and dreams. She is presently the VP Marketing and Communications, PWN Copenhagen. Dr. Dayner Azzellino is strategic marketing specialist with more than 15 years of collaborative experience in re-energizing diverse marketing portfolios and helping companies on the path to sustainable, long-term brand success.

Mentoring language: English

<https://www.linkedin.com/in/dazzellino/>

MENTORS' PROFILE

2017 PWN MENTORING PROGRAM

Giulia BAZZOCCHI - *Crédit Agricole CIB, Executive*

In Credit Agricole I am a fixed income sales person with a specialty for Credit mkts.

My customer base is pretty diversified but the bulk of it are Insurance companies.

From the product poi tov view I have been involved as well in Government bonds mkt and structured products.

After a day of work I go back home to my big family composed by 3 daughters and an husband but I have tried to carve out some little time for me.

I am looking forward to share with my children my passions that are for sport and movies

Mentoring language: Italian and English

<https://www.linkedin.com/in/giulia-bazzocchi/>

MENTORS' PROFILE

2017 PWN MENTORING PROGRAM

Maria Francesca BENUCCI - *Crédit Agricole CIB, Senior Banker*

I am a Managing Director within an international Investment Bank. I am working since 28 years and during this period I married, I had 2 wonderful children (now in their 20s) and I successfully achieved a high profile role within the Bank. This was not easy and it was a continuous compromise with family and job where I had very satisfactory but also very difficult time. Overall the result is highly satisfactory to me and I hope to be in a position to help other women who may have the same satisfactory or difficult experiences

Mentoring language: Italian, English and French

<https://www.linkedin.com/in/francesca-benucci/>

MENTORS' PROFILE

2017 PWN MENTORING PROGRAM

Ivana BONNET-ZIVCEVIC - *Crédit Agricole CIB, Senior Country Officer*

After having achieved a degree at the Institut d'Etudes Politiques in Paris, Ivana Bonnet began her career at Société Générale in 1982, first as a Credit Analyst, then in Coverage with leadership roles and a specialization in Real Estate and Oil & Gas; eventually in Human Resources where she held the position of Deputy Head of Human Resources for SG Corporate and Investment Bank (SG CIB). In 2007 she joined Crédit Agricole CIB in Paris as Head of Human Resources, overseeing CACIB, Brokers (Cheuvreux, CLSA, Newedge), Private Banking of Crédit Agricole Group and Banque Saudi Fransi (CACIB branch with 3,000 employees). She was a member of the Executive Committee of CA-CIB and Compensation Committees of CA-CIB, Cheuvreux, CLSA and Newedge. Since June 2014 she moved to Milan and held the position of Senior Country Officer at CA-CIB Italy, managing a staff of 150 employees and since July 2016 she is appointed as a member of the Executive Board at CA Carispezia as well. She also takes part to the Management Committee of CA-CIB and to the NCCOM of Banque Saudi Fransi (sixth largest bank in Saudi Arabia).

Mentoring language: Italian, English and French

<https://www.linkedin.com/in/ivana-bonnet-zivcevic/>

MENTORS' PROFILE

2017 PWN MENTORING PROGRAM

Laura BORRIONE - *Oracle Italia, License Management Services Country Manager*

I have the country responsibility, leading a team of consultants, of the LOB License Management Service, part of a Global Corporate Organization that delivers services to govern, manage and promote awareness of the proper use and distribution of Oracle solutions, checking the correct usage of the Oracle products and solutions, according to the contractual clauses signed with the aim to protect the Oracle Intellectual Property.

All LMS Services have been designed to deliver long-term value and benefits: Understand Oracle entitlements, ensure optimal license utilization, minimize legal, operational and financial risk, adopt asset management best practices, improve corporate governance, plan and budget more accurately.

Mentoring language: Italian and English

<https://www.linkedin.com/in/laura-borrione/>

MENTORS' PROFILE

2017 PWN MENTORING PROGRAM

Carla CAMPETTI- *Oracle, Senior Director, EMEA Business Operations*

Senior Director, EMEA Business Operations with 25+ years experience in Finance and Business Operations roles supporting diverse Sales organisations in the IT industry. Significant International Experience both as Individual Contributor and People Manager. Results driven, ability to navigate effectively complexity, adapts easily to change and strong in leading change programs. Passionate about people development.

Mentoring language: Italian and English

MENTORS' PROFILE

2017 PWN MENTORING PROGRAM

Sofia CAMPOS – *Aviva, Training Manager*

I'm a 32 years old manager with a 9 years experience in the insurance Sector in both Portugal and Italy. Currently I'm managing a team of 5 people and I think my personal and professional experience could be useful to those who have a similar experience or for those who are experiencing some difficulties in growing in a very traditional market. I'm a very curious person, speak fluently 3 languages, love to travel and to meet new people and new cultures!

Mentoring language: Italian, English and Portuguese

<https://www.linkedin.com/in/sofia-campos/>

MENTORS' PROFILE

2017 PWN MENTORING PROGRAM

Rita CERRI – *Aviva, Underwriting Manager*

I have spent all my career in Insurance sector, and I have an experience of more than 25 year in people management. In Aviva I manage Insurance Underwriter Office in non motor retail business with the responsibility of up to 10 people in my team.

I'm part of the Group of DonnAviva, a volunteer-led association, aiming to enhance the role of women in the company.

Mentoring for me is an opportunity to share my experiences with a younger resource.

Mentoring language: Italian and French

MENTORS' PROFILE

2017 PWN MENTORING PROGRAM

Sara CESARE – *Plasson Italia, Managing Director*

A chemical engineer, I have been working 20+ year in corporates, starting in a technical role, developing through sales, ending up as a managing director. I worked in companies supplying industrial solutions for Oil&Gas, Food&Bev, Utilities. Used to study and work in an "only for men" environment, I can share my experience in how to feel at ease there, in the absence of female role models. I have no kids, but I am a lovely aunt according to my nice and nephew.

Mentoring language: Italian and English

<https://www.linkedin.com/in/saracesaremilano>

MENTORS' PROFILE

2017 PWN MENTORING PROGRAM

Eleonora COLOMBO - *Aviva, Senior Bancassurance and Financial Advisors Account*

I am the mother of a 5 years old boy and I have been working in Aviva for the last two years, with the following main tasks: Design and provide training courses to the networks of Aviva's partners, namely: UBI Banca, IWbank, Banca Popolare Bari, Fineco, Unicredit, Gruppo Credem, Azimut, Copernico Sim; Provide support to Aviva's partners to assure that the agreed quantitative and qualitative targets are met; Trait d'union between the networks and Aviva's Products Development team to make sure that the products always satisfy the current and emerging needs of the clients; Support Aviva's IT & Operation team and Back Office (Underwriting and Claims Handling) on the service implementation, train them on new products and align them on the commercial vision and the targets; Provide support to the Marketing team to plan and launch sponsorship campaigns and promotional events aligned to the on-going communication plan and market trends; Act as HR support, managing and running the leadership trainings cascade by Group. I believe my colleagues can leverage my experiences as HR Support Manager and as Relationship Manager of our Distributor.

Mentoring language: Italian

MENTORS' PROFILE

2017 PWN MENTORING PROGRAM

Nancy COOKLIN - *Trainer, Speaker, Coach and Counselor*

Nancy has more than thirty years in the business world specializing in sales, marketing and communication skills. Born in Lima, Peru, Nancy grew up in various cities around the world, such as Rome, Mexico City, San Francisco and is currently living in Milan, Italy. After her Bachelor's degree in Business Administration and after a few years in the workplace, she continued her training as NLP Master Practitioner and Coach (she studied directly with Richard Bandler, John Grinder and Tony Robbins). Nancy has attended the Management Development Programme at the SDA Bocconi in Milan and to complete the search for understanding human behaviour, a three year training in Systemic Counseling. She is the author of various best selling audio courses and ebooks on iTunes such as "Impara a Vendere te Stesso", "Las personas primero te compran a ti" , "Come Vendere alle Donne" e "Stressati e felici: come creare la tua felicità". Her book Crea te Stessa published by Sperling&Kupfer in may 2014 is on it's third edition. Mother of two daughters, together with her husband Claudio, she runs Extraordinary Srl.,a training and coaching company in Milan, Italy.

Mentoring language: Italian, English and Spanish

<http://www.nancycooklin.com>

<https://www.linkedin.com/in/nancy-cooklin/>

MENTORS' PROFILE

2017 PWN MENTORING PROGRAM

Ishita GAIKWAD - *Astra Zeneca, Pricing and Market Access Manager*

Given that I'm a young professional, I would like to help other young professionals to manage their careers in a way that they can gain maximum experience and ensure growth in their respective fields. My key competencies are negotiation strategy, strategy and situational analyses. The Italian system is quite complex and requires flexibility and creative thinking to provide solutions that can be useful for all parties. Preferably a young professional in healthcare would benefit most from my expertise

Mentoring language: Italian and English

<https://www.linkedin.com/in/ishitagaikwad>

MENTORS' PROFILE

2017 PWN MENTORING PROGRAM

Helga GENTRY - *Lufthansa/United Airlines, Flight Attendant/Purser on international routes*

I am now in my third year of mentoring soft skills and find it such a rewarding experience, being able to give back some of my hard learnt "wisdom": how best to deal with customers from all ways of life, anticipating and satisfying their needs. I am of german origin, a bit of a perfectionist. My friends appreciate me as being attentive, empathetic and curious. They see my enthusiasm for causes I believe in as being contagious.

Mentoring language: Italian, English and German

MENTORS' PROFILE

2017 PWN MENTORING PROGRAM

Elena GOOS – *Menslab, Executive coach*

Elena graduated from the University of Trieste in Political Science and has an MBA in International Business from the MIB School of Management. After lengthy experience in strategic consultancy in the financial sector, in Corporate Governance and Executive Search, she followed her enthusiasm for coaching and was trained by Menslab, becoming a Systemic Evolutionary Coach. She is an NLP Master Practitioner and has been an ICF International Certified Coach since 2015.

Mentoring language: Italian and English

<https://www.linkedin.com/in/elena-goos/>

<https://www.menslab.com>

MENTORS' PROFILE

2017 PWN MENTORING PROGRAM

Ines GRANDI – *Oracle, Customer Programs Marketing Director*

I have been working for Oracle Corporation for several years; this enabled me to cover different roles within the same company, from Sales to Marketing through Alliances&Channels. Currently I work with Marketing and am in charge of a specific function that is Customer Advocacy. I lead a team of people based all over Europe, Middle East and Africa and report into a Corporate line of business. Relationship with Customers, Stakeholders and Team Members is the very essence of my role. I trust people and believe that any good or bad thing only happens because of people, no matter of the size of the company.

Mentoring language: Italian, English and French

<https://www.linkedin.com/in/ines-grandi/>

MENTORS' PROFILE

2017 PWN MENTORING PROGRAM

Olga, KULIKOVSKAIA - *Crédit Agricole CIB - Milan Branch, Senior Credit Analyst*

Following 3-year Bachelor degree in quantitative economics in Strasbourg University, I graduated simultaneously Master of Science in Finance and Risk at Strasbourg University and Master in Economics and Management of Innovation and Technology at Bocconi University. During my studies, I had various part-time jobs, but also benefitted from 3-month experience within the Global Internship Programme in the KPMG Milan/San Francisco/Chicago, followed by 6-month experience in Corporate Finance M&A in BNP Paribas in Paris. During the period 2010-2015 I was based in Milan working in Financial Institutions Credit Rating at S&P Global, covering Southern European and Eastern European regions, developing my analytical and communication skills. In October 2015 I undertook a new position in Assicurazioni Generali within the project of implementation of internal credit ratings at group level. The position was a great opportunity for me to engage in project management issues, team coordination, resource, IT and budget management. Since November 2016, I am senior credit analyst responsible for financial institutions counterparty risk within the Italian branch of Credit Agricole CIB, reporting directly to local Chief Risk Officer. This experience helped me develop broader top management style communication approach at a relatively early stage, that in turn was positively perceived by the corporate world opening new opportunities.

Mentoring language: Italian, English, French and Russian

<https://www.linkedin.com/in/olgakulikovskaia>

MENTORS' PROFILE

2017 PWN MENTORING PROGRAM

Allison LAZZARI - *Crédit Agricole Corporate & Investment Bank, Global Relationship Manager & SCO Chief of Staff*

I'm a dynamic, multitasking and determined person. I'm curious (in the propensity to learn) and I love improving myself. I'm used to work hard and I perform well under stress. I can help people in finding solutions (concerning private and work life). Everything usually in a positive mood.

Mentoring language: Italian and English

<https://it.linkedin.com/in/allison-lazzari>

MENTORS' PROFILE

2017 PWN MENTORING PROGRAM

Carmen LENCE- *NextGen Leadership SLU, Leadership Coach, trainer & Family Business consultant*

Carmen Lence is an experienced executive coach, trainer and family business consultant with an international business background and a passion for facilitating the successes of entrepreneurs and next generation leaders. Carmen can use her knowledge and skills to help emerging leaders to understand their capabilities and use them to enhance team and organizational effectiveness. Carmen set up her first business venture at the early age of fourteen. Carmen has several years of work experience in management at corporations and family businesses. Currently, she is a board member of her family company, Grupo Lence Torres S.L. in Spain, actively involved in determining the company's future. In addition to her professional work, Carmen founded the Next Generation Family Business Forum in Galicia, an association that aims to support and educate next generation members of family businesses. She served the forum as president for two years. Also, Carmen has had the opportunity to live and work in different countries where she has always contributed to positively impact the entrepreneurial community. As an example, she has worked as leadership coach, trainer and consultant for Women's Initiative in San Francisco, an ONG that helps low-income women to create and run their own businesses. Later on, during the time she lived in Greece, she worked to create a Family Business Association that would promote educational events and networking for family business in Greece.

Mentoring language: Italian and English, Spanish

<https://www.fbli.co/>; <https://www.entrepreneurialmindset.net/>; <https://www.linkedin.com/in/carmenlence/>

MENTORS' PROFILE

2017 PWN MENTORING PROGRAM

Anna Chiara LIUZZI- *Crédit Agricole Corporate & Investment Bank, Managing Director*

I joined CACIB in early 2000 where I contributed to the development in Italy of the structured finance activity of the Bank, including project, acquisition and telecom finance. I'm involved in the origination, structuring, negotiation and execution of numerous structured financings, recently with a particular focus on the Power and PPP sectors. I strongly believe that commitment, ambition and strong technical skills are not enough in the professional path. It needs to be enriched by soft skills, enthusiasm, perseverance, positive thinking and a strong sense of humor!

Mentoring language: Italian

<https://www.linkedin.com/in/chiara-liuzzi/>

MENTORS' PROFILE

2017 PWN MENTORING PROGRAM

Elena MAURI – *Manfrotto Spa, VP Innovation*

Master in Business Administration with 19-year job experience in different R&D roles in Medical Device Industries. Experienced at completing complex international projects under stringent timelines, understanding and managing expectations. Strong team player and able to effectively communicate with peers and supervisors. Determinate, motivated, passionate and hard worker with strong analytical skills and ability to work in multicultural and in change and transformation organization. Proven leadership, communication and interpersonal skills working in a complex, in transformation and challenging environment. Specialties: • R&D Management • Innovation Management • Product Development Process (organization & supporting tools) Management • Organization • Supply Chain • Leadership and Communication • Problem Solving and Analytical Skills • Project Management • Systemic Approach.

Mentoring language: Italian and English

<https://www.linkedin.com/in/elenamauri/>

MENTORS' PROFILE

2017 PWN MENTORING PROGRAM

Marina MELE - *Executive coach, counsellor, mentor, business and Enneagram teacher*

After a career in multinational companies in Sales, I have chosen to be an independent professional with a focus on developing a holistic approach offering - me and my clients - the opportunity to look in an integrated way at organizational contexts and people.

My passion is working with leaders and their managers in order to create motivating and challenging business environments, on the base of clearly stated and exercised values.

During my last 10 years as independent professional - thanks to my previous experience - I have been able to develop complex plans with my clients: these plans allowed skills, attitudes and singularities to be expressed individually and in teams. This approach ensured measurable successful changes for my clients.

Mentoring language: Italian

<http://www.italentodellemele.it>

<https://www.linkedin.com/in/marina-mele/>

MENTORS' PROFILE

2017 PWN MENTORING PROGRAM

Laura MICCICHE'- *Lazard, HR Business Partner*

Human Resources with 10 years of experience providing strategic and operational support as a Senior Human Resources Business Partner. Expertise in driving projects and processes including talent development, performance management, HR analytics and diversity/inclusion agenda. Expertise and skills to define people priorities supporting the company strategy. Strong drive, expertise and skills to build and motivate high performing teams in Investment Banking. Excellent interpersonal and influencing ability in international environment.

Mentoring language: Italian and English

<https://it.linkedin.com/in/lauramicciche>

MENTORS' PROFILE

2017 PWN MENTORING PROGRAM

Delphine NOTEBAERT- *Coach and Consultant*

Delphine is accredited business Coach & Trainer. She counts over 20 years of successful Leadership and Management experience in P&L, Finance, Human Resources, Operations, Quality & Process Improvement, Project management, New business development and Strategic planning. Her background across diverse industries and operations has provided her a solid foundation of real-world experience, she worked for big multinational as well mid-small size companies, in staff and in line. Delphine keeps a strong interest and passion for Coaching and Mentoring Clients as well as for Organization and Talent Development.

Mentoring language: Italian, English and French

www.n-project.eu

<https://www.linkedin.com/in/delphine-notebaert/>

MENTORS' PROFILE

2017 PWN MENTORING PROGRAM

Maria Teresa ORLANDO - *Endress+Hauser Italia Spa, Chief Financial Officer*

I have a very long business experience in multinational environments. In the past I had a dual role of CFO and HR Director, so I lived with a dual personality alongside CEOs from whom I learned a lot. Today I can make available my experience who is facing a period of exploration, to those who must decide how to deal with a change to those who simply want to see us a little 'more clearly and want a comparison to achieve a goal.

Mentoring language: Italian, English and French

<https://linkedin.com/in/maria-teresa-orlando>

MENTORS' PROFILE

2017 PWN MENTORING PROGRAM

Michela PANTALEONI – *Astra Zeneca, Head of Value & Access - Specialty*

I'm a mom of 3 wonderful kids + one coming very soon, but I'm also a pharmaceutical professional with over 14 years of experience in the fields of health economics, pricing and market access. I spent half of my experience in consultancy working with both, public and private health care sector. I'm now in charge for designing and developing Pricing and Market Access strategies in Italy for AstraZeneca, a global pharmaceutical company. I'm a decision making and problem solving person, both in personal and professional life. I like to work cross-functionally and share opinions and experience. I adore to travel and learn from other cultures and countries.

Mentoring language: Italian and English

<https://www.linkedin.com/in/michelapantaleoni>

MENTORS' PROFILE

2017 PWN MENTORING PROGRAM

Elisa PERETTI – *Aviva, Marketing & Communication Manager*

I am managing a young team of 6 people coming from different expertise and with different personalities and background. I have followed a coaching path that helped me better understand how to face different challenges with a positive and professional approach.

I am sure this experience as a mentor will help me getting in touch with new people and also will challenge me as a mentor for my team as well.

Mentoring language: Italian and English

<https://www.linkedin.com/in/elisa-peretti>

MENTORS' PROFILE

2017 PWN MENTORING PROGRAM

Daniela PICCOLO – *Trevisearch and Coachingfarm, Owner, Coaching & Executive Search*

I am an ICF ACC accredited coach. I support managers and professionals to make the most of important transitions in their life and profession and in the development of their careers. I took a degree in Business Administration at Università Bocconi focusing on labour market and people management. I worked for 17 years in the HR department of global companies, learning the complex relationships inside them and working for the development of teams and managers.

From 2010 I work as a Head Hunter for several clients, both multinational and entrepreneurial companies. I am a Systemic Coach and my approach takes into consideration the person and the multiple contexts he/she lives in, identifying the most successful strategies to obtain concrete results.

Mentoring language: Italian

www.coachingfarm.it

<https://www.linkedin.com/in/daniela-piccolo/>

MENTORS' PROFILE

2017 PWN MENTORING PROGRAM

Isabella PIERANTONI – *Generation Mover, Founder&Owner - Senior Executive Coach*

Sr Executive Coach and Soft Skills facilitator, with a Sociology degree, she works on people development and change management projects in the companies both in national and international contexts.

Since 2001 Certified Executive Coach PCC by ICF with more than 2,600 hours of executive coaching one-to-one. She is certified trainer and facilitator of Emotional Intelligence since 2007.

Isabella is passionate about neuroscience, student and researcher of new trends in demographic, sociological, technological and scientific themes because of their impact on changing communications and relationships of mankind.

She is founder of Generation Mover – pioneer in Italy about generational relationships@work – developing an original and innovative approach that utilise the generational lens in managing human capital and business, with the objective of improving individual and team relationships, facilitating collaboration and building future organizations.

Mentoring language: Italian

www.generationmover.com

<https://it.linkedin.com/in/isabella-pierantoni>

MENTORS' PROFILE

2017 PWN MENTORING PROGRAM

Anna PRESEL– *Freelance, Business & life coach*

After over 25 years of entrepreneurial experience in several fields, I felt the need to use the acquired skills and combine them with my passion for the relational aspects of the professional coaching activity. I have gained multiple years experience in many different areas: in the industrial and civil electrical systems sector, I have been responsible of the Finance and HR Departments of the family business. Later, in the 90s, I moved to the production and distribution of sportswear and after 2004 I had been Co-founder and Managing Director of Catasport srl for the distribution in Italy of French sports brands, developing commercial skills as well as team building, motivating sales teams and managing relationships with customers. In 2016, after a sabbatical year spent studying, I've become coach. With strong active listening skills, constantly trained over many years focusing my energy to develop individual potential and resources, I help people to give the best of themselves, achieve personal and professional goals, looking for a consistent and renewed work life balance.

Mentoring language: Italian

<https://www.linkedin.com/in/anna-presel/>

MENTORS' PROFILE

2017 PWN MENTORING PROGRAM

Aida PROIETTI – *EY Talent Executive*

Aida is a solid HR manager able to cover all the HR strategy issues with a wide range of experiences in different sectors. She has 20 years' experience in the multinational and complex organization, she is expert in recruiting and talent management.

During last years she has always been at top management team level, and her responsibilities has mainly been in changing strategies.

She's strong team minded and able to develop professional talents (in national and international field). As HR and Head Hunter she feels happy to develop other person career/opportunity and supporting women on the best life/career choice.

Mentoring language: Italian and English

<https://www.linkedin.com/in/aida-proietti>

MENTORS' PROFILE

2017 PWN MENTORING PROGRAM

Giulia RUSSO – *Privalia & Vente-Privee, HR manager*

I am a Senior Human Resources Manager with 8 years of experience used to work in international and multicultural environments by operating with passion, critical and lateral thinking, innovation and personal integrity. I believe in people potential and talent development in alignment with Companies' strategy and costs sustainability. I am an analytical Business Partner, with caring and assertive leadership, flexibility, able to reach significant goals with effective problem solving, quick thinking, creativity and foresight.

Mentoring language: Italian, English and Spanish

<https://www.linkedin.com/in/giuliaru/>

MENTORS' PROFILE

2017 PWN MENTORING PROGRAM

Chiara SARACENO – *Trainer and coach*

More than 25 years of professional experience in different fields (tourism, luxury goods, training and education), with various roles and responsibilities. Experiences enriched by a postgraduate education, creative problem solving skills (Buffalo University CPS/TSM), NLP, coaching training (CoachU/CoachIn) and positive thinking schemes. Many circumstances that seem to block us in our daily lives may only appear to do so based on a framework of assumptions with carry with us. 'Draw a different frame around the same set of circumstances and new pathways come into the view' (cit. The art of possibility, B. Zander, R. Stone Zander). I love the powerful truth of this quote. There's always a possibility and it's up to us not to waste it. As mentor I'd like to support you to discover your infinite possibilities, to enjoy and love them.

Mentoring language: Italian and English

<https://www.linkedin.com/in/chiarasaraceno>

MENTORS' PROFILE

2017 PWN MENTORING PROGRAM

Nicoletta SCANNAVINI – *A.T. Kearney, Marketing Director*

Nicoletta has spent the most of her career in managing communications for leading international management consulting firms. Since 1996 she leads the t A.T. Kearney Italian Unit marketing & communications team, working closely with partners and directly reporting to the CEO. She also advises the EMEA Managing Director on critical communication issues. Since 2010 she is also the marketing coordinator for the EMEA Financial Institutions Services Practice of A.T. Kearney. Prior to A.T. Kearney, she has worked as a Communications Manager for McKinsey & co.

Mentoring language: Italian, English and French

<https://www.linkedin.com/in/nicoletta-scannavini/>

MENTORS' PROFILE

2017 PWN MENTORING PROGRAM

Daniela SCARCELLA – *Regulatory Affairs expert*

I spent 32 years in the pharmaceutical industry, in Italy and in the UK, initially in Pharmaceutical Development and later in Regulatory Affairs contributing to the registration of a number of medicinal products worldwide. In my last job in Zambon, I led a team of 9 people leaving in July 2016 to dedicate more time to myself. In the last two Companies I have worked for, I have managed to leave a person of my team as my successor; this was possible thanks to the talent of the individuals I had chosen for the role and to the mentoring they had received during our time together. This mentoring included counseling on: how to make other people appreciate your work, how to make yourself unique in the Company organization, how to adapt to new situations and people, how to deal with difficult people, how to survive in the jungle of everyday Company meetings. Helping other people in their working lives is something that gives me ...happiness. In order to improve my skills further, I am now attending a course to become a professional coach. I strongly believe that good relationships enrich our lives. This is why I do invest a lot of my time in getting to know new people and hearing about their lives and experiences.

Mentoring language: Italian and English

MENTORS' PROFILE

2017 PWN MENTORING PROGRAM

Hooda SOODI – *The Can Do Mindset - Consultant, Executive Coach, Facilitator*

Executive Coach, advisor, and facilitator, Hooda supports her clients so that they may thrive in our constantly changing environment. She has a passion for helping individuals find confidence, clarity, and direction as they work towards achieving and exceeding their goals.

Hooda's diverse international experience and training has allowed her to support her clients in the following areas:

Leadership & Personal Development, Organizational Development, Business Strategy, Change Management, Management Consulting, Speaking, Training, Facilitation, Team Building, Business Development, Strategic Planning, Entrepreneurship, and Relationship Management.

Hooda received her coaching certification with Harvard Sociologist Dr. Martha Beck. She holds an MBA from Thunderbird School of Global Management. She is a Board Member for the Professional Women's Association of Milan and is the Founder of The Can Do Mindset.

Mentoring language: Italian and English

<http://www.thecandomindset.com/>

<https://www.linkedin.com/in/hoodasoodi/>

MENTORS' PROFILE

2017 PWN MENTORING PROGRAM

Vanina STAGNO PIANTANIDA – *VSP Commercialista, Owner*

I started my professional career in an Audit firm, later I worked as a freelance consultant in London. Back in Italy, I became Chartered Accountant and had worked in a boutique firm for 7 years. In 2015 I started my own firm, to pursue my quest for independence and also to manage my personal and professional life in my personal way. I think that was the best decision ever! I don't feel I am really working anymore, even if I am, because I really enjoy what I do.

Mentoring language: Italian, English and French

www.vspcommercialista.it

<https://www.linkedin.com/in/vanina-stagno-piantanida>

MENTORS' PROFILE

2017 PWN MENTORING PROGRAM

Paola TOSI – *Astra Zeneca, National Account Leader*

I am a manager with more than 20 years experience in pharma companies; my main challenge has been and actually it is now to balance personal life (2 children growing up fastly - and a husband) with my job that I really enjoy. I strongly believe that we can benefit from networking and sharing experience with other professional women

Mentoring language: Italian and English

MENTORS' PROFILE

2017 PWN MENTORING PROGRAM

Jiska VAN DER KOOIJ - *Body & Mind, Life Coach*

I'm a Body & Mind, Life Coach, trainer and founder of Body and Mind Connection. Right now I'm creating the Here and Now online Academy, to inspire, coach and motivate busy women - moms and entrepreneurs - to live a fulfilled, body-centered life by going deep into the body and mind connection. To live their lives here and now, without overwhelm, stress and worries, embracing their selves fully.

Mentoring language: Italian, English and Dutch

www.bodyandmindconnection.com

<https://www.linkedin.com/in/jiska-van-der-kooij/>

MENTORS' PROFILE

2017 PWN MENTORING PROGRAM

Arabella ZANALDA - *Sandoz , Novartis Group, CFO*

I'm a CFO with strong experience in multinational groups in different sectors: pharmaceutical, consumer goods, telecommunication and Information Technology. I'm pragmatic, with good analytical and problem solving skills, effective in team working and in establishing open dialog with people. Married, one teenage daughter, fond of reading, swimming and travelling. I would like to use my knowledge and experience to support younger/less experienced women from a professional but also private point of view, helping them to face a particular period, due to changes, opportunities or difficulties.

Mentoring language: Italian

<https://www.linkedin.com/in/arabella-zanalda>

MENTORS' PROFILE

2017 PWN MENTORING PROGRAM

Silvia ZICCHETTI - *Aviva Life, Middle Manager*

I have spent my career in Insurance sector. In Aviva Group, I manage Life Insurance Business Support & Test with the responsibility of my team.

I'm empathic and dynamic.

My passion is speak with people and give some advice to other women, as mentor, I should sustain my mentee in her potential growth and share with her my experience.

Mentoring language: Italian

<https://www.linkedin.com/in/silvia-zicchetti>

**Let's start our journey,
enjoy it!**

**Application Form to be selected as mentee
will be available ON LINE from 03 to 14 of April**

www.pwa-milan.org
professional@pwa-milan.org